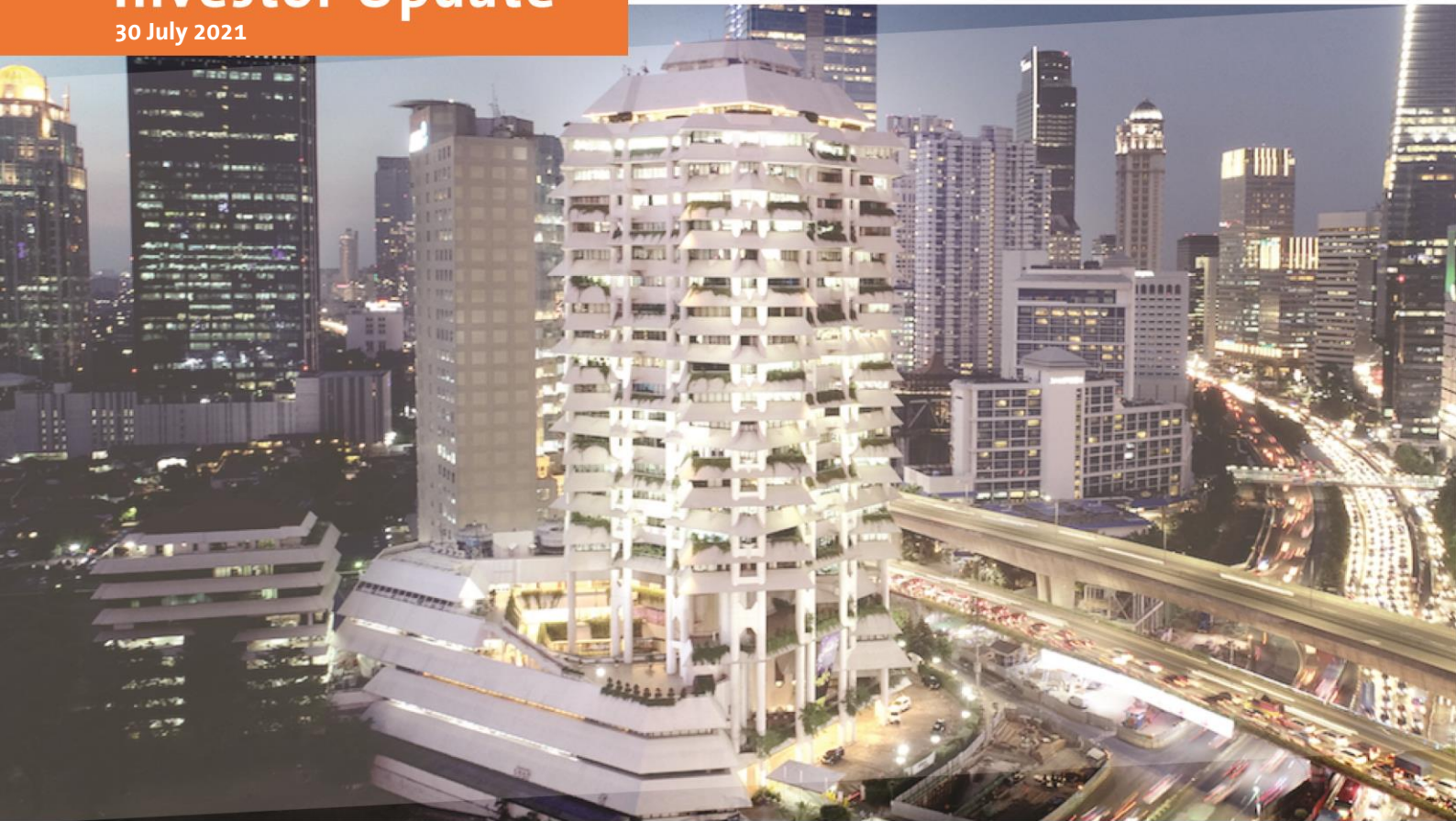


Investor Update

30 July 2021



Intiland Announces 1H21 Marketing Sales Achievement

Highlights

- 1H21 marketing sales reached Rp 943 billion
- Launching of Terra SOHO with 79% take up

PT Intiland Development Tbk (“DILD” or “the Company”) announces its marketing sales performance for the first six months of 2021.

DILD reports Rp 943 billion marketing sales in 1H21

The Company booked marketing sales of Rp 943 billion in 1H21, increase 175% yoy from Rp 343 billion in 1H20. Additional contribution coming from recurring income in 1H21 amounted to Rp 333 billion, increased by 12.6% from Rp 295 billion in 1H20.

The largest contributor to the first half results resulted coming from the launching of Terra SOHO, a new superblock area that integrates apartment, hotel, offices, commercial areas, and educational institutions in one environment in West Surabaya, in the second quarter of 2021.

The Company has also recorded sales coming from industrial estate in Batang Industrial Park and Ngoro Industrial Park.

1H21 Marketing Sales Breakdown

The breakdown of 1H21 marketing sales achievement is as follows:

Table 4: Marketing Sales (in Rp billion)

No	Location	1H21 Results	1H20 Results	% of Change
1	Mixed-use & high-rise	322	76	323.3%
2	Landed residential	347	267	29.7%
3	Industrial estate	274	-	-
	Total	943	343	174.6%

The contribution based on location is as follows:

Table 5: Marketing Sales (in Rp billion)

No	Location	1H21 Results	1H20 Results	% of Change
1	Jakarta	315	179	76.0%
2	Surabaya	628	164	281.9%
	Total	943	343	174.6%

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